



COMPANY OVERVIEW





Our team

30 employees based in Paris, France

- Supply chain specialists with experiences at Kuehne
 & Nagel, Panalpina, Maersk, KPMG and PWC.
- Tech & data experts with experiences at Thales,
 Cern research institute.













Clients sample





























Our news



30 Supply Chain VPs awarded the Jury Prize to Wakeo at the SITL in 2019



Wakeo won the Kings of the Supply Chain Innovation Award in 2019 with Air Liquide based on the vote of 350 SC decision-makers

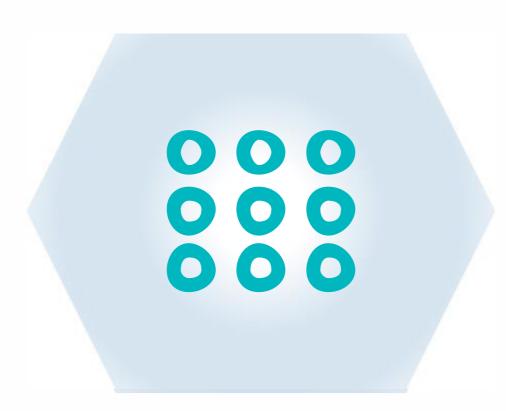


Clasquin & Wakeo sign a <u>6-year</u> partnership to bring supply chain visibility to shippers

A BLACK BOX ON B2B TRANSPORT OPERATIONS

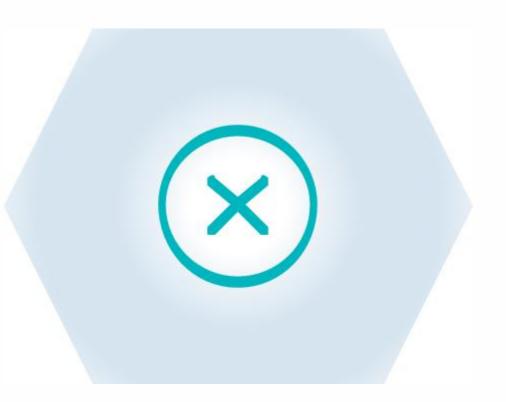


Fragmented data Limited data integration



- Multiple proprietary systems from LSP
- Depending on incoterms, transport flows are not necessarily under control

Poor reliability & standardization



- Heterogeneous data depending on transport providers
- A majority of manual to semi-manual processes
- A need for interoperability between multiple standards: PDA scans, telematics, IoT

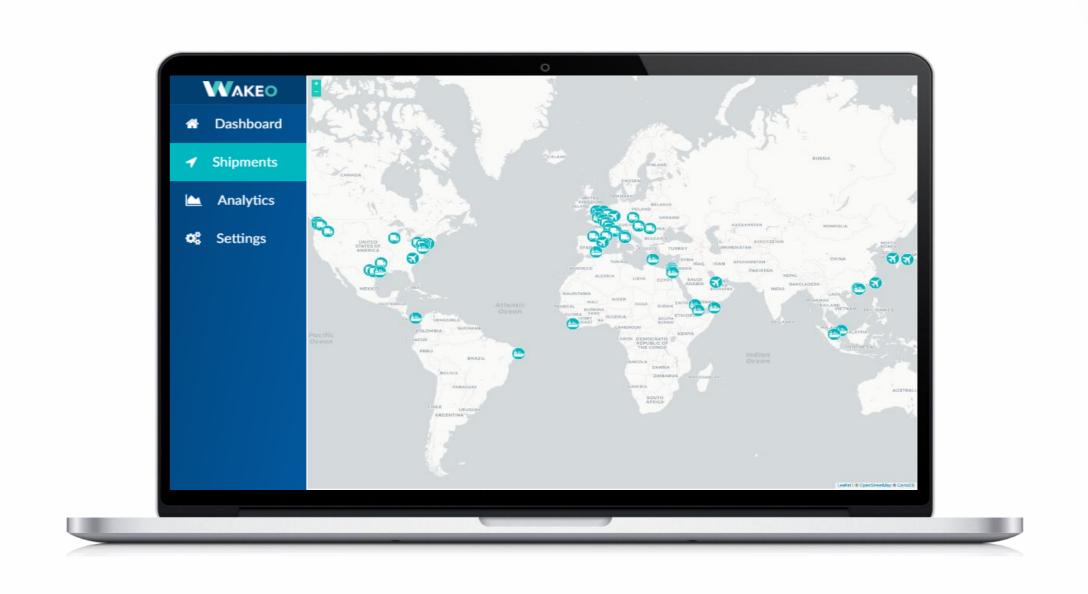


A lack of visibility on transport operations

OUR SOLUTION



A digital platform to bring real-time visibility on international and multimodal transport flows.





Connected Platform



Predictive Tracking



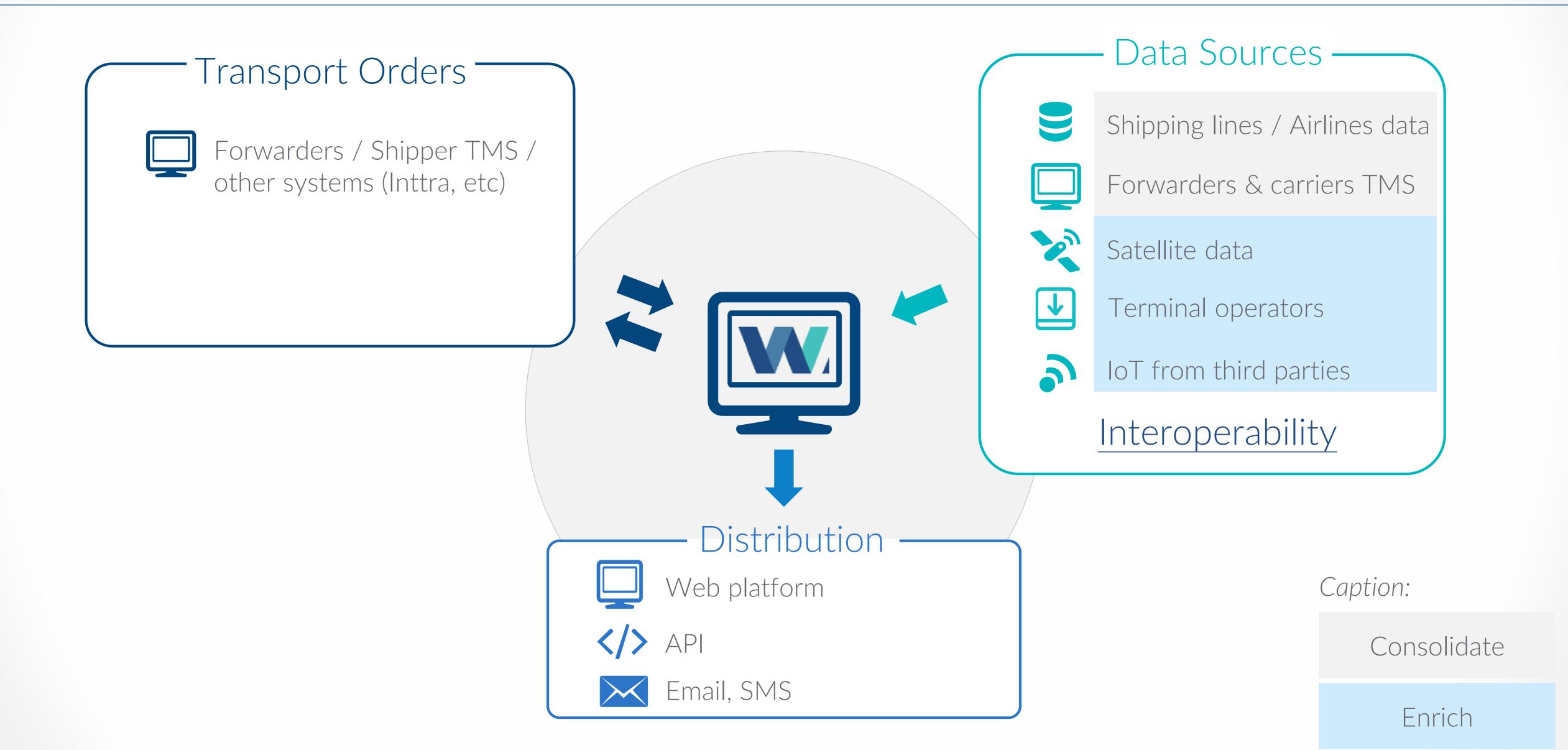
Proactive Alerting



Neutral Analytics

SOURCE DATA - AN AGNOSTIC SAAS HUB





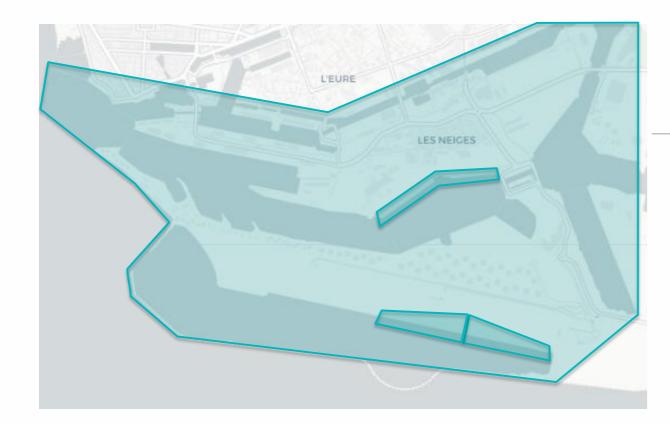
WAKEO'S DATASCIENCE





Geofencing

Confirm accurate arrivals and departures



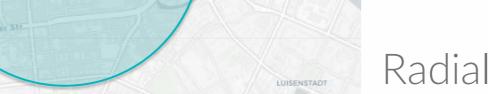
BERLIN

Ports and berths geofencing



Isoline (time or distance) geofencing

WAKEO.CO

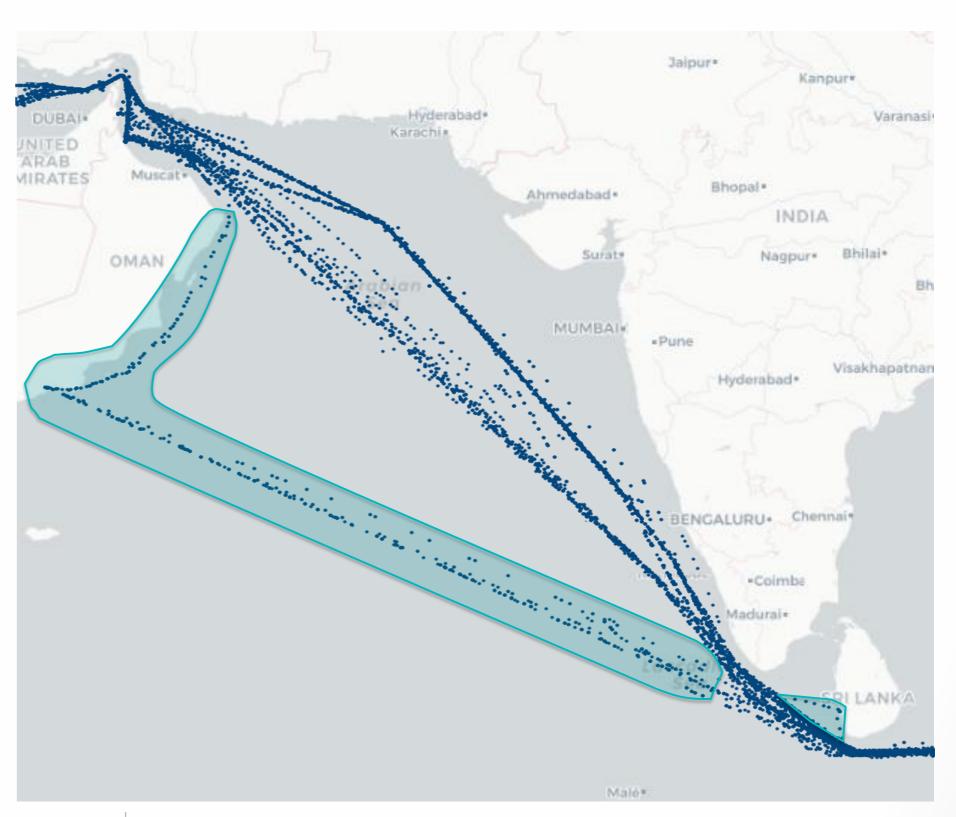


Radial geofencing



Corridoring & Clustering

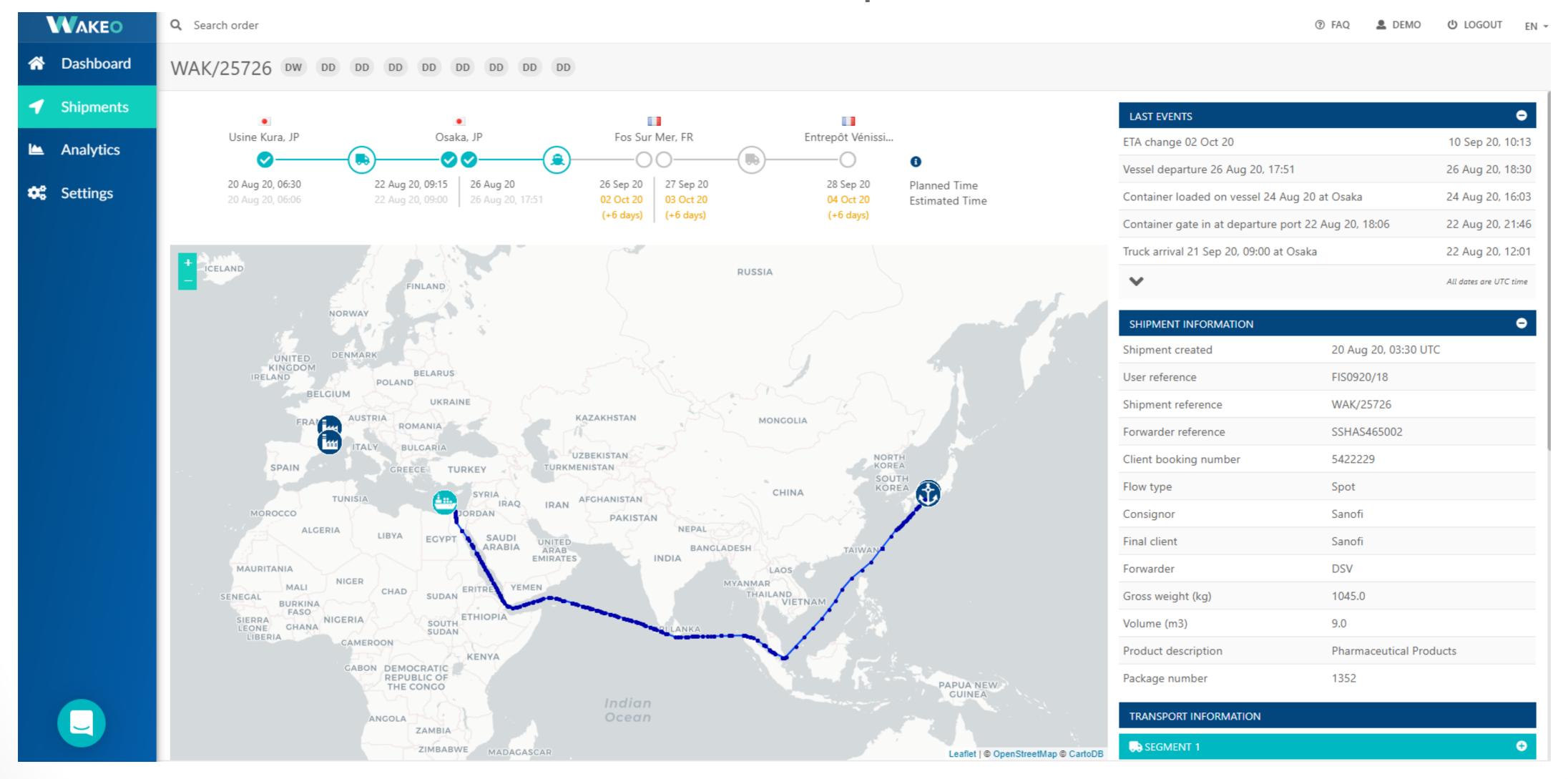
Identify deviations from the plan



Detect cargo deviation through corridoring and clustering



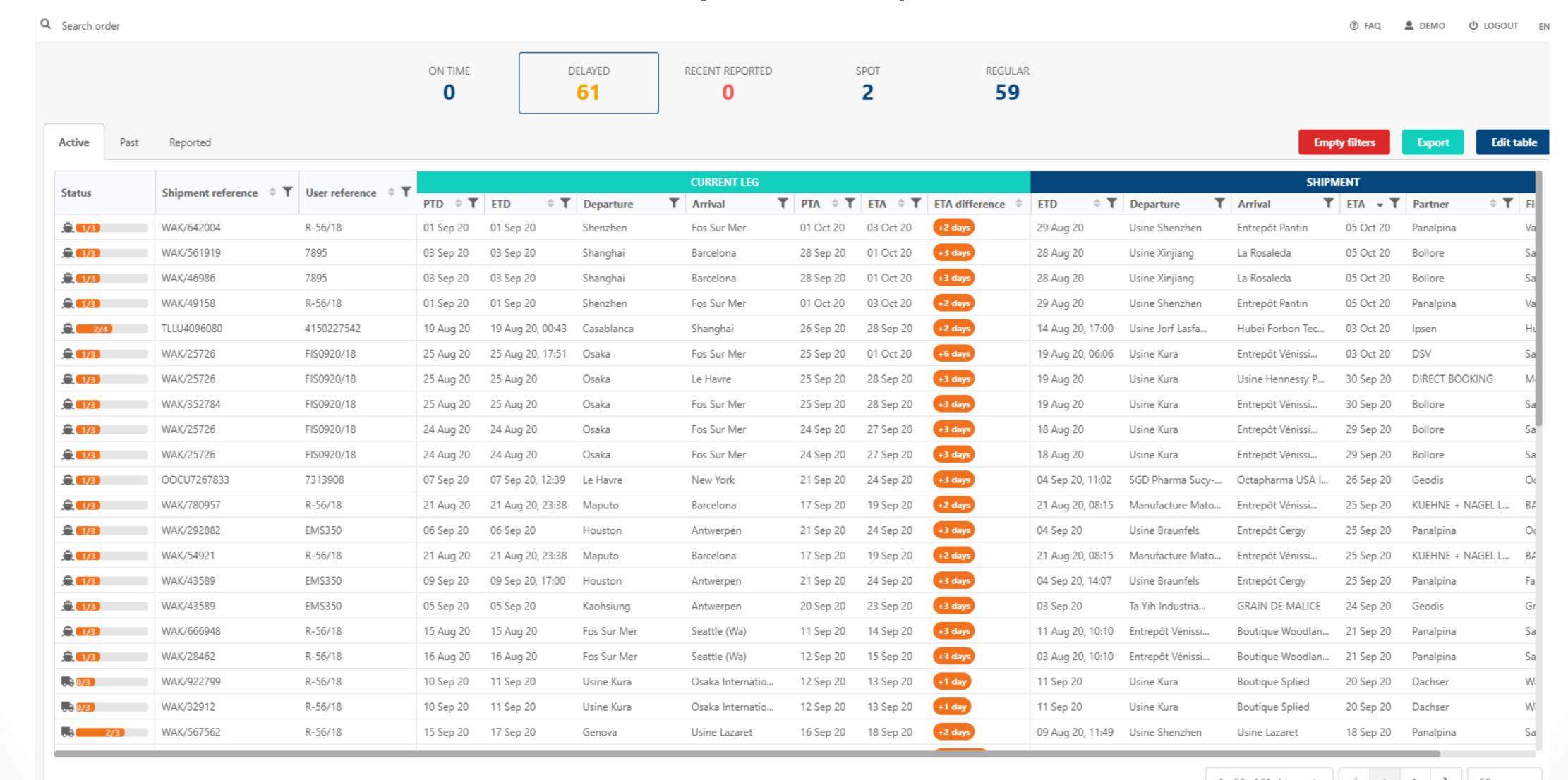
A CONTROL TOWER Visualise all the operations





PREDICTIVE TRACKING

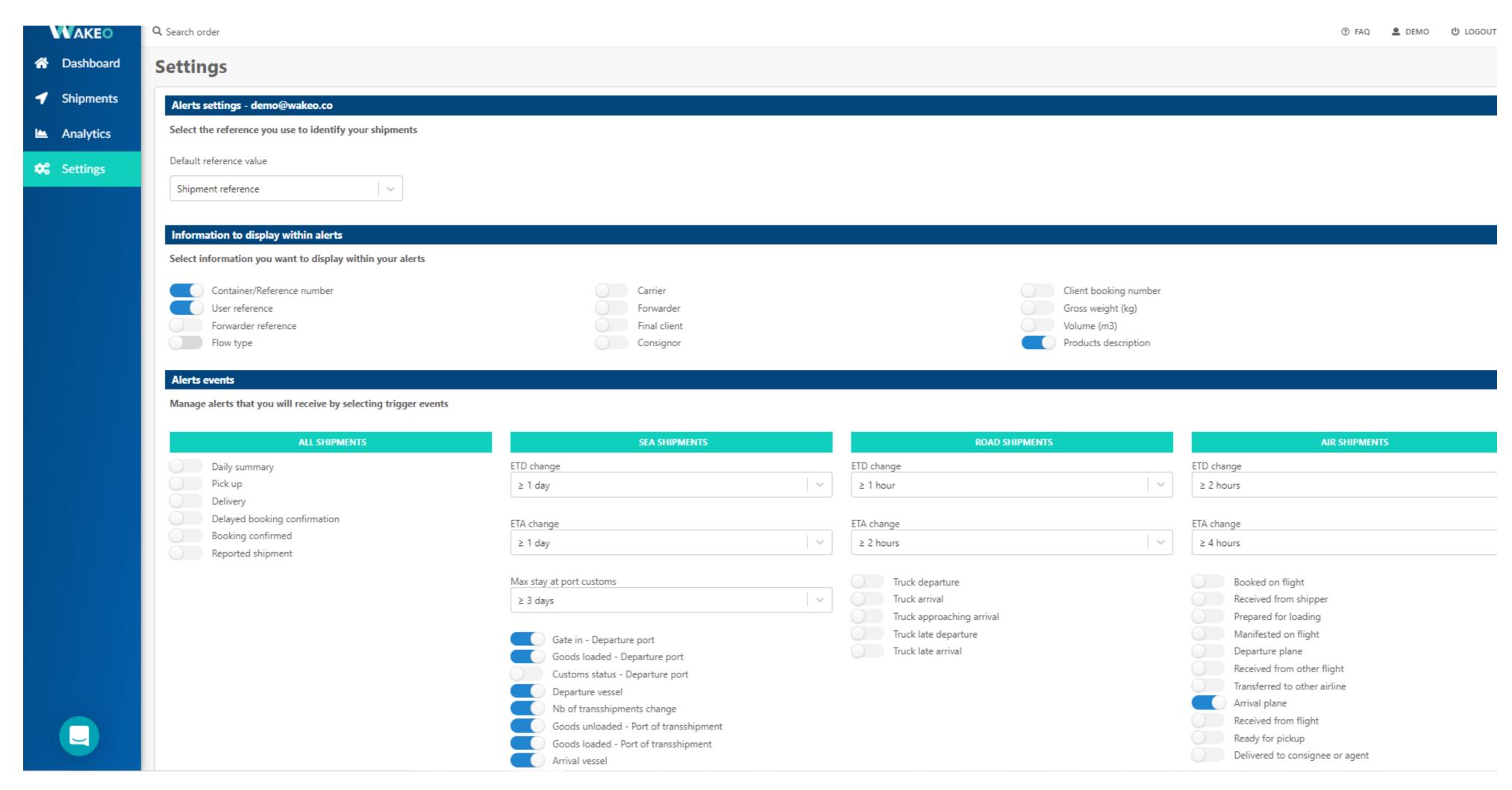
Visualise all the operations with a predictive ETA





PROACTIVE ALERTING

Push alerts depending on your needs





ALERTS BY EXCEPTION

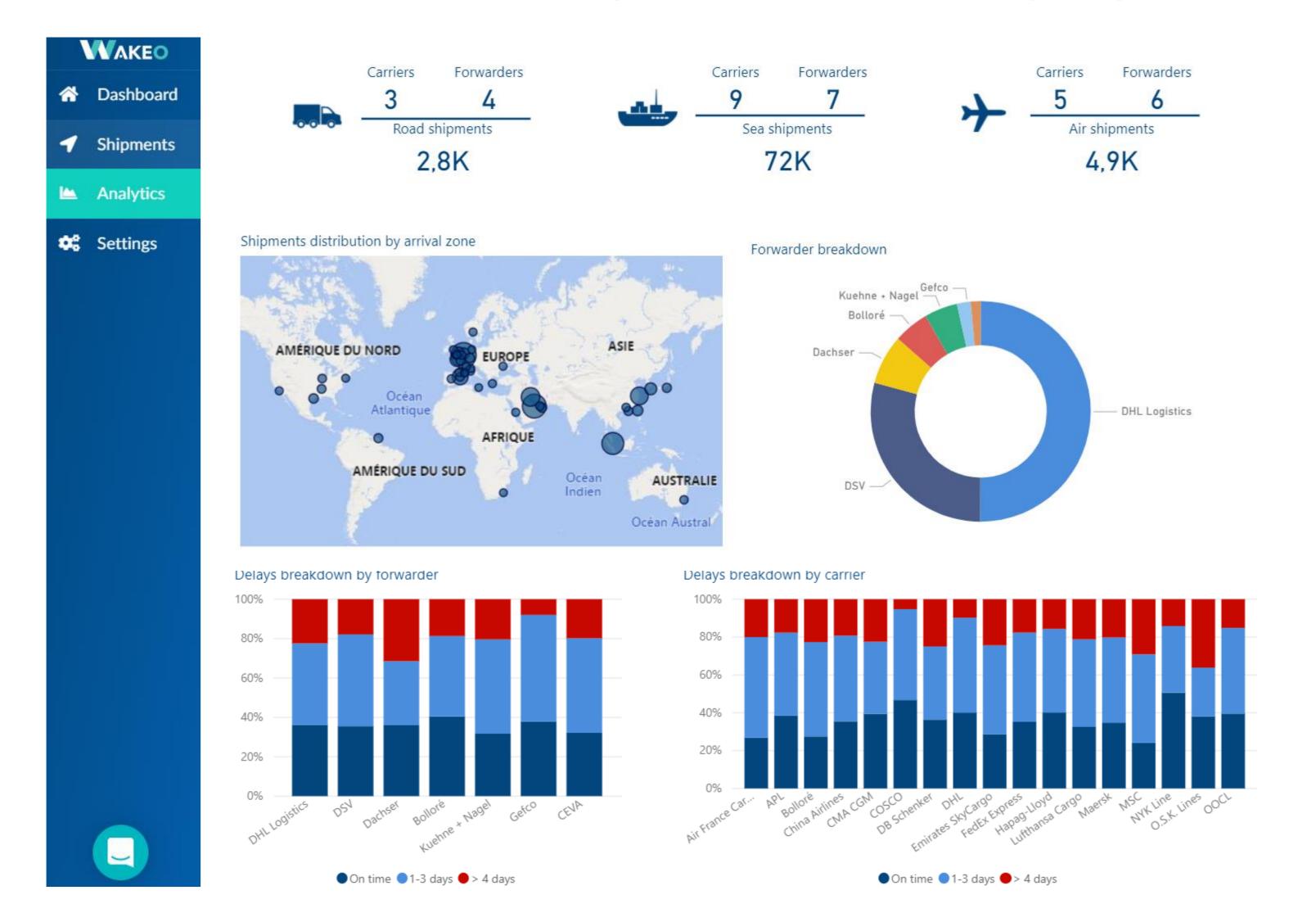
Anticipate delays





A NEUTRAL DASHBOARD

Detailed analysis to have a full overview of your operations



| Quarter | Transport type |
|--|---|
| ☐ Q1 ☐ Q2 ☐ Q3 ☐ Q4 | ☐ Air ☐ Road ☐ Sea |
| Forwarder | Carrier |
| Sélectionner tout Bolloré CEVA Dachser DHL Logistics DSV Gefco Kuehne + Nagel | Sélectionner tout Air France Cargo APL Bolloré China Airlines CMA CGM COSCO DB Schenker |
| Departure Zone | Arrival zone |
| ☐ Sélectionner tout ☐ Africa ☐ America ☐ Asia ☐ Europe ☐ Middle-East ☐ South America | Sélectionner tout Africa Asia Europe Middle East South America United States |

D&D OVERVIEW TOOL

Anticipate and monitor exceptional costs

WAKEO ⚠ Dashboard ✓ Shipments

| 4 | Ana | lytics | |
|---|-----|--------|--|

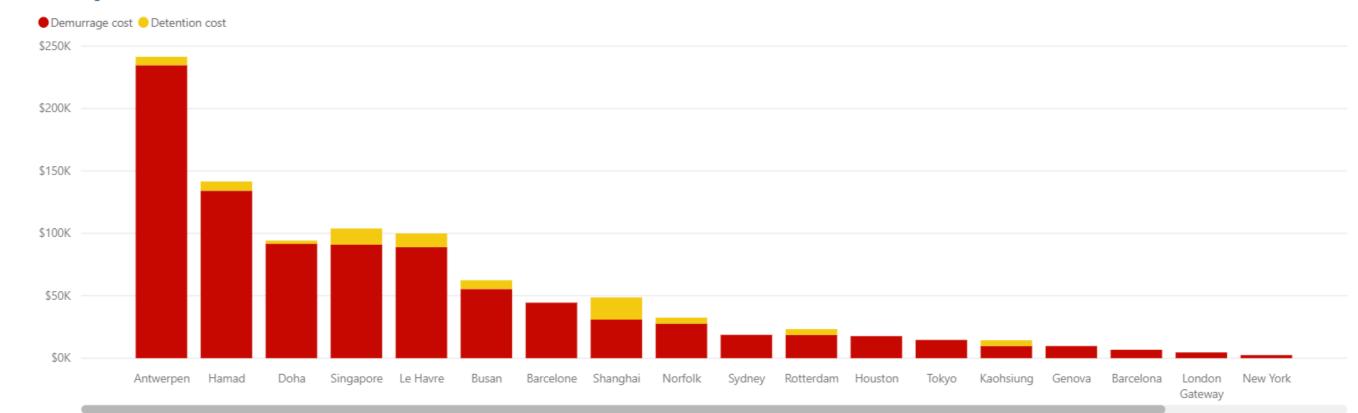
Settings

| Ongoing Demurrage Costs | | | | | |
|-------------------------|-----------|------------------------|-----------------------------------|-------------------------|--|
| Container number | POD | Free Demurrage days | Number of extra demurrage days | Ongoing Demurrage costs | |
| HASU1495431 | Antwerpen | 9 | | 2 \$154,00 | |
| MEDU8862561 | Singapore | 8 | | 1 \$74,00 | |
| MRKU2357917 | Antwerpen | 9 | | 2 \$154,00 | |
| OOLU6274856 | Busan | 9 | | 1 \$52,00 | |
| TCLU5075648 | Le Havre | 4 | | 4 \$288,00 | |
| TCNU8459835 | Barcelona | 6 | | 1 \$76,00 | |
| Total | | | | \$798.00 | |

Ongoing Detention Costs

| Container number | POD | Free Detention days | Number of extra detention days | Ongoing Detention costs |
|------------------|-----------|---------------------|--------------------------------|-------------------------|
| CCLU3676860 | Singapore | 8 | 1 | \$72 |
| SEGU5187590 | Doha | 8 | 2 | \$82 |
| Total | | | | \$154 |

Demurrage cost & Detention cost at POD





THE ADDED-VALUE





Anticipate to reduce emergencies

Predictive ETAs and proactive alerts to:

- Better plan staffs, production and storage capacities
- Reduce last-minute emergency shipments
- Secure procurement while reducing inventories



Efficient processes to focus resources on added-value actions

- Scalable and automated processes
- Manage by exception



The Amazon-like customer experience as a growth engine

Attract new clients and foster customers loyalty. Identify delays as soon as possible to proactively notify customers. Improve service quality: speed and reliability at the core of your service.



Objectify performance to reduce working capital & improve delivery performance

- A neutral, detailed and enriched assessment not based purely on declarative data
- Re-engineer flows: reduce lead times and in-transit inventories, increase reliability, better forecasting for buffers



Mitigate risks in a context of complex supply chain networks and regular disruptions like Covid

Real-time & predictive visibility for an agile supply chain



Real-time supply chain



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